

## DISTRICT 72 DIVISION DIRECTOR'S REPORT TO THE DISTRICT EXECUTIVE

Division	<b>G</b>	Division Director	<b>Erin Daldry</b>	Report date	<b>5 April 2019</b>
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### Division Goals for the year

- Strong clubs and well served members with plenty of interaction between clubs.
- A Division that embodies three Gs: Generosity, Growth and Greatness.
- A year of positive growth for Area Directors and the Division Director.

### Division Celebrations and Successes

- The Division conference went well with all Area Directors who could make it (4/5) taking on major roles.
- Ten of our clubs already have sufficient goals to become at least Distinguished this year if member numbers are kept up or made up to 20. They are:
  - G1: Harbourside (5), Capital Chatterers (9)
  - G2: Toast Health (6), Police (10)
  - G3: Five Crowns (5), Terrace@12 (9), Te Puni Kōrero (9)
  - G4: Statistically Speaking (9), ToastNOW (5)
  - G5: NZTA (9)

Five other clubs are currently sitting on four DCP points.

### Club Membership at a Glance

The numbers in italics show the numbers in each category at the date of each Division Director's report. You can see that we suffered quite a dip in membership last year but were tracking upwards after that. The figures for this report are slightly misleading because some members are often late paying. Therefore the figures presented below show our worst case scenario.

Nonetheless, it's concerning to see the number of clubs falling into the 12 or fewer category who aren't likely to improve through late payers. I've detailed below the approaches we've made for coaches for these clubs.

<b>12 or Fewer</b> ( <i>4 to 7 to 5 to 6</i> )	<b>13-15</b> ( <i>remains 4</i> )	<b>16-19</b> ( <i>2 to 6 to 6 to 7</i> )	<b>20+</b> ( <i>14 to 8 to 11 to 8</i> )
Business Breakfast (G1) (12) Harbourside (G1) (8) <b>Up Top (G2) (7)</b> Fearbusters (G3) (8) Willis Quarter (G4) (10) <b>TradeMe (G5) (3)</b> <b>WCC (closed)</b>	Collider BNZ Harbour Quays DIALOGUE Terrace@12	Capital Chatterers Police Toast Health Five Crowns Solnet Toastmasters Taxing NZX Wordstock	Capital Breakfast WNZL - Wellington Te Puni Korero MBIE High Noon Bankers Statistically Speaking ToastNOW NZ Transport Agency

## Division Challenges, Issues and Solutions

- Wellington City Council members made the difficult, but appropriate, decision to close and this took effect on 31 March 2019. The club ensured they held one last meeting so a member could complete her CC manual. Thanks to Area G5 Director, Mano Ram, who put in a lot of effort to give this club as many options as possible.
- With the closure of Vic Uni at the beginning of the year and now WCC, and two new clubs (MBIE and WNZL – Wellington), Division G retains the same number of clubs with which it started the year.
- Division G members are actively on the lookout for coaches for clubs that qualify:
  - Trade Me TM is suffering a member drop and is interviewing for coaches.
  - Willis Quarter has been offered coaches but has declined at this stage.
  - Up Top has taken on a coach and we are looking out for a second one.
  - Harbourside is also in an active search for a coach or two.
  - FearBusters has a coach installed already.
- Now that the conference is over, the Division will focus on membership building and Pathways.

## New Clubs Progress

- Erin and Hilary presented Toastmasters information to KPMG Wellington in March at a function attended by approximately 25 people, including a partner. Erin followed that visit up with further information. One KPMG staff member recently took up the opportunity to visit Capital Chatterers. Erin will follow up with KPMG during April.

## Division Events and other newsworthy items

- The Division G Conference, on 16 March, was one of the first to kick off the conference season. All the Area Directors who were able to attend took major roles as MCs or Contest Chairs. We saw a high standard of speaking and evaluating and found champions we're proud to send to Mosgiel (Peter Scholtens, Andrew Bickerton and Paul Mulrooney). Our innovative side showed with features such as:
  - co-MCs
  - a gentle roast at the end of the day to liven up the participant 'interviews'. This was the creation of Area G2 Director, Roberta Eykholt, who gathered intel on all the contestants from their clubs beforehand – a mammoth task.
  - audience participation during the five minutes after the test speaker in the evaluation contest with a quiz run by Hilary Derrick.
  - a raffle prize of 10 movie tickets that kept on giving (with proceeds going towards champions travelling to Mosgiel). The winner, an Area Director from Division H, raffled it the next week at their conference, where it was won by an Area Director from Division J, who raffled it the week after at their conference.
- Five Crowns club, with the aid of their two coaches, Cathy Ward and Chris Ashley, are making great progress towards becoming a Distinguished club. They have sufficient goals and are perched on 19 members. They are a testament to getting enthusiastic club coaches into a club early.
- Area G1 ran a competition during March to see which club could register the most Pathway levels. This brainchild of the Area Director, Hilary Derrick stirred up some serious competition and was won by Business Breakfast. In total 12 levels were recorded in G1.