

**District 72**  
**Available Funds (in NZD)**  
Month Ending 12/31/2021

**Available Funds**

Cash & District Reserve	
Cash	
Cash - BNZ (0002)	17,645.72
Cash - BNZ (0004)	14,986.91
Cash - BNZ (0005)	16.24
Cash - BNZ (0006)	0.71
Cash - BNZ (0007)	0.26
Total Cash	<u>32,649.84</u>
District Reserve	<u>64,496.99</u>
Total Cash & District Reserve	<u>97,146.83</u>
Minimum District Reserve Required at Year End	<u>(15,472.41)</u>
<b>Total Available Funds</b>	<u><u>81,674.42</u></u>

**District 72**  
**Profit & Loss (Actual vs. Budget Summary) (in NZD)**

Month Ending 12/31/2021			07/01/2021 Through 12/31/2021		
Actual	Budget	Variance	Actual	Budget	Variance
<b>District Revenue</b>					
477.40	476.00	1.40	28,216.72	31,582.00	(3,365.28)
0.00	0.00	0.00	(792.00)	0.00	(792.00)
<u>477.40</u>	<u>476.00</u>	<u>1.40</u>	<u>27,424.72</u>	<u>31,582.00</u>	<u>(4,157.28)</u>
<b>District Expenses</b>					
412.12	200.00	212.12	(192.08)	1,200.00	(1,392.08)
0.00	0.00	0.00	399.82	3,300.00	(2,900.18)
1,146.90	0.00	1,146.90	1,533.14	2,000.00	(466.86)
(106.20)	0.00	(106.20)	779.72	2,600.00	(1,820.28)
(8.67)	0.00	(8.67)	990.80	2,810.00	(1,819.20)
93.48	0.00	93.48	93.48	0.00	93.48
(334.49)	50.00	(384.49)	271.34	1,150.00	(878.66)
1,489.48	0.00	1,489.48	1,566.13	3,310.00	(1,743.87)
495.71	0.00	495.71	4,443.66	5,500.00	(1,056.34)
0.00	0.00	0.00	110.56	0.00	110.56
1,096.93	0.00	1,096.93	1,242.78	0.00	1,242.78
263.76	257.87	5.89	1,556.01	1,547.22	8.79
<u>4,549.02</u>	<u>507.87</u>	<u>4,041.15</u>	<u>12,795.36</u>	<u>23,417.22</u>	<u>(10,621.86)</u>
<u>(4,071.62)</u>	<u>(31.87)</u>	<u>(4,039.75)</u>	<u>14,629.36</u>	<u>8,164.78</u>	<u>6,464.58</u>
			<b>Total Net Income</b>		

**District 72**  
**Profit & Loss Statement (Actual vs. Budget GL Detail) (in NZD)**

Month Ending 12/31/2021			07/01/2021 Through 12/31/2021		
Actual	Budget	Variance	Actual	Budget	Variance
<b>District Revenue</b>					
Membership Revenue					
477.40	476.00	1.40	28,216.72	31,582.00	(3,365.28)
477.40	476.00	1.40	28,216.72	31,582.00	(3,365.28)
Total Membership Revenue					
Conference Revenue					
Non Registration					
Non Registration					
0.00	0.00	0.00	(792.00)	0.00	(792.00)
6050-000000 - Refunds - Registration & Tickets					
0.00	0.00	0.00	(792.00)	0.00	(792.00)
0.00	0.00	0.00	(792.00)	0.00	(792.00)
0.00	0.00	0.00	(792.00)	0.00	(792.00)
477.40	476.00	1.40	27,424.72	31,582.00	(4,157.28)
Total District Revenue					
<b>District Expenses</b>					
Recognition					
Recognition - Area					
38.00	0.00	38.00	83.00	0.00	83.00
7010-000000 - Awards Expense (Trophies, Plaques, Ribbons & Cer- tificates)					
0.00	0.00	0.00	50.41	0.00	50.41
38.00	0.00	38.00	133.41	0.00	133.41
Total Recognition - Area					
Recognition - Division					
6020-000000 - Miscellaneous Income					
0.00	0.00	0.00	(49.50)	0.00	(49.50)
0.00	0.00	0.00	30.90	0.00	30.90
7010-000000 - Awards Expense (Trophies, Plaques, Ribbons & Cer- tificates)					
0.00	0.00	0.00	(18.60)	0.00	(18.60)
Total Recognition - Division					
Recognition - District					
375.77	0.00	375.77	243.11	0.00	243.11
7010-000000 - Awards Expense (Trophies, Plaques, Ribbons & Cer- tificates)					
0.00	0.00	0.00	0.00	1,000.00	(1,000.00)
7012-000000 - Supplies & Stationery Expense					
0.00	0.00	0.00	(150.00)	0.00	(150.00)
0.00	0.00	0.00	(100.00)	0.00	(100.00)
0.00	200.00	(200.00)	0.00	200.00	(200.00)
7044-000000 - Postage & Shipping Expense					
(1.65)	0.00	(1.65)	0.00	0.00	0.00
7072-000000 - Sales Tax Expense (incl. GST, VAT, etc.)					
0.00	0.00	0.00	(300.00)	0.00	(300.00)
374.12	200.00	174.12	(306.89)	1,200.00	(1,506.89)
412.12	200.00	212.12	(192.08)	1,200.00	(1,392.08)
Total Recognition - District					
Total Recognition					
Club Growth					
Club Growth - Building New Clubs					
0.00	0.00	0.00	200.00	300.00	(100.00)
7008-000000 - Promotional Materials					
0.00	0.00	0.00	0.00	1,500.00	(1,500.00)
0.00	0.00	0.00	200.00	1,800.00	(1,600.00)
Total Club Growth - Building New Clubs					
Club Growth - Membership Growth					
7020-000000 - Printing Expense					
0.00	0.00	0.00	199.82	0.00	199.82
0.00	0.00	0.00	199.82	0.00	199.82
Total Club Growth - Membership Growth					
Club Growth - Membership Retention					
7008-000000 - Promotional Materials					
0.00	0.00	0.00	0.00	1,000.00	(1,000.00)
0.00	0.00	0.00	0.00	500.00	(500.00)
7082-000000 - Incentives					
0.00	0.00	0.00	0.00	1,500.00	(1,500.00)
Total Club Growth - Membership Retention					
Club Growth - Other					
7008-000000 - Promotional Materials					
0.00	0.00	0.00	2,230.00	0.00	2,230.00
0.00	0.00	0.00	(2,230.00)	0.00	(2,230.00)
7080-000000 - Gifts & Thank Yous					
0.00	0.00	0.00	0.00	0.00	0.00
0.00	0.00	0.00	0.00	0.00	0.00
Total Club Growth - Other					
0.00	0.00	0.00	399.82	3,300.00	(2,900.18)
Total Club Growth					

**District 72**  
**Profit & Loss Statement (Actual vs. Budget GL Detail) (in NZD)**

Month Ending 12/31/2021			07/01/2021 Through 12/31/2021			
Actual	Budget	Variance		Actual	Budget	Variance
0.00	0.00	0.00	Marketing Outside of Toastmasters Expenses	0.00	1,000.00	(1,000.00)
410.00	0.00	410.00	7006-000000 - Educational Materials	646.24	1,000.00	(353.76)
0.00	0.00	0.00	7008-000000 - Promotional Materials	410.00	0.00	410.00
0.00	0.00	0.00	7012-000000 - Supplies & Stationery Expense	(230.00)	0.00	(230.00)
0.00	0.00	0.00	7014-000000 - Room Rental Event Expense	200.00	0.00	200.00
736.90	0.00	736.90	7022-000000 - Audio Visual Expense	736.90	0.00	736.90
0.00	0.00	0.00	7036-000000 - Advertising Expense	(230.00)	0.00	(230.00)
1,146.90	0.00	1,146.90	7042-000000 - Outside Contractor Expense	1,533.14	2,000.00	(466.86)
0.00	0.00	0.00	Total Marketing Outside of Toastmasters Expenses	0.00	800.00	(800.00)
0.00	0.00	0.00	Public Relations Expense	0.00	1,000.00	(1,000.00)
0.00	0.00	0.00	7008-000000 - Promotional Materials	779.72	800.00	(20.28)
(106.20)	0.00	(106.20)	7020-000000 - Printing Expense	0.00	0.00	0.00
(106.20)	0.00	(106.20)	7026-000000 - Website Expense	779.72	800.00	(20.28)
0.00	0.00	0.00	7072-000000 - Sales Tax Expense (incl. GST, VAT, etc.)	0.00	0.00	0.00
0.00	0.00	0.00	Total Public Relations Expense	779.72	2,600.00	(1,820.28)
0.00	0.00	0.00	Education & Training Expense	(78.00)	0.00	(78.00)
0.00	0.00	0.00	Training Club Officers	0.00	350.00	(350.00)
0.00	0.00	0.00	6020-000000 - Miscellaneous Income	180.05	360.00	(179.95)
0.00	0.00	0.00	7006-000000 - Educational Materials	75.74	0.00	75.74
0.00	0.00	0.00	7014-000000 - Room Rental Event Expense	50.80	0.00	50.80
(11.36)	0.00	(11.36)	7020-000000 - Printing Expense	0.00	0.00	0.00
(11.36)	0.00	(11.36)	7044-000000 - Postage & Shipping Expense	0.00	0.00	0.00
0.00	0.00	0.00	7072-000000 - Sales Tax Expense (incl. GST, VAT, etc.)	228.59	710.00	(481.41)
0.00	0.00	0.00	Total Training Club Officers	0.00	400.00	(400.00)
0.00	0.00	0.00	Training Division & Area Governors	37.49	0.00	37.49
608.69	0.00	608.69	7006-000000 - Educational Materials	608.69	1,500.00	(891.31)
0.00	0.00	0.00	7012-000000 - Supplies & Stationery Expense	116.03	0.00	116.03
608.69	0.00	608.69	7014-000000 - Room Rental Event Expense	762.21	1,900.00	(1,137.79)
(192.09)	0.00	(192.09)	7034-000000 - Conference Calls & Webinars Expense	0.00	0.00	0.00
(192.09)	0.00	(192.09)	Total Training Division & Area Governors	0.00	0.00	0.00
0.00	0.00	0.00	Training Areas & Divisions	0.00	0.00	0.00
0.00	0.00	0.00	7072-000000 - Sales Tax Expense (incl. GST, VAT, etc.)	0.00	0.00	0.00
0.00	0.00	0.00	Total Training Areas & Divisions	0.00	0.00	0.00
0.00	0.00	0.00	TLI	0.00	200.00	(200.00)
0.00	0.00	0.00	7086-000000 - Miscellaneous Expenses	0.00	200.00	(200.00)
(413.91)	0.00	(413.91)	Total TLI	0.00	0.00	0.00
(413.91)	0.00	(413.91)	Other	0.00	0.00	0.00
(8.67)	0.00	(8.67)	7072-000000 - Sales Tax Expense (incl. GST, VAT, etc.)	0.00	0.00	0.00
93.48	0.00	93.48	Total Other	990.80	2,810.00	(1,819.20)
93.48	0.00	93.48	Total Education & Training Expense	93.48	0.00	93.48
93.48	0.00	93.48	Speech Contest Expenses	93.48	0.00	93.48
93.48	0.00	93.48	Speech Contest Expenses - Area	93.48	0.00	93.48
93.48	0.00	93.48	7014-000000 - Room Rental Event Expense	93.48	0.00	93.48

**District 72**  
**Profit & Loss Statement (Actual vs. Budget GL Detail) (in NZD)**

Month Ending 12/31/2021			07/01/2021 Through 12/31/2021			
Actual	Budget	Variance		Actual	Budget	Variance
93.48	0.00	93.48	Total Speech Contest Expenses - Area	93.48	0.00	93.48
93.48	0.00	93.48	Total Speech Contest Expenses	93.48	0.00	93.48
			Administration Expenses			
0.00	0.00	0.00	6015-000000 - Interest Income	(36.13)	0.00	(36.13)
0.00	0.00	0.00	7004-000000 - Badges & Pins	0.00	300.00	(300.00)
0.00	0.00	0.00	7012-000000 - Supplies & Stationery Expense	131.77	400.00	(268.23)
0.00	50.00	(50.00)	7034-000000 - Conference Calls & Webinars Expense	136.33	400.00	(263.67)
0.00	0.00	0.00	7044-000000 - Postage & Shipping Expense	(90.12)	50.00	(140.12)
0.00	0.00	0.00	7070-000000 - Bank Charges & Credit Card Fee Expense	34.49	0.00	34.49
(334.49)	0.00	(334.49)	7072-000000 - Sales Tax Expense (incl. GST, VAT, etc.)	(56.16)	0.00	(56.16)
0.00	0.00	0.00	7086-000000 - Miscellaneous Expenses	151.16	0.00	151.16
(334.49)	50.00	(384.49)	Total Administration Expenses	271.34	1,150.00	(878.66)
			Food and Meals Expense			
			Admin Manager			
0.00	0.00	0.00	7016-000000 - Meal Event Expense	0.00	50.00	(50.00)
0.00	0.00	0.00	7078-000000 - Food Expense	0.00	40.00	(40.00)
0.00	0.00	0.00	Total Admin Manager	0.00	90.00	(90.00)
			Area Director			
1,465.22	0.00	1,465.22	7016-000000 - Meal Event Expense	1,465.22	1,200.00	265.22
24.26	0.00	24.26	7078-000000 - Food Expense	24.26	720.00	(695.74)
1,489.48	0.00	1,489.48	Total Area Director	1,489.48	1,920.00	(430.52)
			CGD			
0.00	0.00	0.00	7016-000000 - Meal Event Expense	0.00	50.00	(50.00)
0.00	0.00	0.00	7078-000000 - Food Expense	0.00	40.00	(40.00)
0.00	0.00	0.00	Total CGD	0.00	90.00	(90.00)
			District Director			
0.00	0.00	0.00	7016-000000 - Meal Event Expense	0.00	50.00	(50.00)
0.00	0.00	0.00	7078-000000 - Food Expense	0.00	40.00	(40.00)
0.00	0.00	0.00	Total District Director	0.00	90.00	(90.00)
			Division Director			
0.00	0.00	0.00	7012-000000 - Supplies & Stationery Expense	26.52	0.00	26.52
0.00	0.00	0.00	7016-000000 - Meal Event Expense	0.00	250.00	(250.00)
0.00	0.00	0.00	7078-000000 - Food Expense	0.00	200.00	(200.00)
0.00	0.00	0.00	Total Division Director	26.52	450.00	(423.48)
			Finance Manager			
0.00	0.00	0.00	7016-000000 - Meal Event Expense	0.00	50.00	(50.00)
0.00	0.00	0.00	7078-000000 - Food Expense	0.00	40.00	(40.00)
0.00	0.00	0.00	Total Finance Manager	0.00	90.00	(90.00)
			IPDD			
0.00	0.00	0.00	7016-000000 - Meal Event Expense	0.00	50.00	(50.00)
0.00	0.00	0.00	Total IPDD	0.00	50.00	(50.00)
			Other Member			
0.00	0.00	0.00	7078-000000 - Food Expense	50.13	350.00	(299.87)
0.00	0.00	0.00	Total Other Member	50.13	350.00	(299.87)
			PQD			
0.00	0.00	0.00	7016-000000 - Meal Event Expense	0.00	50.00	(50.00)
0.00	0.00	0.00	7078-000000 - Food Expense	0.00	40.00	(40.00)
0.00	0.00	0.00	Total PQD	0.00	90.00	(90.00)
			PR Officer			
0.00	0.00	0.00	7016-000000 - Meal Event Expense	0.00	50.00	(50.00)
0.00	0.00	0.00	7078-000000 - Food Expense	0.00	40.00	(40.00)
0.00	0.00	0.00	Total PR Officer	0.00	90.00	(90.00)

**District 72**  
**Profit & Loss Statement (Actual vs. Budget GL Detail) (in NZD)**

Month Ending 12/31/2021			07/01/2021 Through 12/31/2021			
Actual	Budget	Variance		Actual	Budget	Variance
1,489.48	0.00	1,489.48	Total Food and Meals Expense	1,566.13	3,310.00	(1,743.87)
			Travel Expense			
			District Director			
0.00	0.00	0.00	7060-000000 - Transportation - Airfare Expense	401.20	250.00	151.20
0.00	0.00	0.00	Total District Director	401.20	250.00	151.20
			Program Quality Director			
0.00	0.00	0.00	7060-000000 - Transportation - Airfare Expense	0.00	250.00	(250.00)
203.03	0.00	203.03	7064-000000 - Transportation - Taxis/Shuttle Expense	203.03	0.00	203.03
203.03	0.00	203.03	Total PQD	203.03	250.00	(46.97)
			Club Growth Director			
0.00	0.00	0.00	7060-000000 - Transportation - Airfare Expense	505.00	0.00	505.00
0.00	0.00	0.00	Total CGD	505.00	0.00	505.00
			Public Relations Manager			
0.00	0.00	0.00	7060-000000 - Transportation - Airfare Expense	220.45	250.00	(29.55)
0.00	0.00	0.00	Total PR Manager	220.45	250.00	(29.55)
			Administration Manager			
0.00	0.00	0.00	7060-000000 - Transportation - Airfare Expense	335.30	250.00	85.30
0.00	0.00	0.00	Total Admin Manager	335.30	250.00	85.30
			Division Director			
120.00	0.00	120.00	7060-000000 - Transportation - Airfare Expense	120.00	500.00	(380.00)
0.00	0.00	0.00	7062-000000 - Transportation - Mileage Expense	60.88	0.00	60.88
120.00	0.00	120.00	Total Division Director	180.88	500.00	(319.12)
			Area Director			
172.68	0.00	172.68	7060-000000 - Transportation - Airfare Expense	2,379.95	3,000.00	(620.05)
0.00	0.00	0.00	7062-000000 - Transportation - Mileage Expense	120.72	0.00	120.72
0.00	0.00	0.00	7064-000000 - Transportation - Taxis/Shuttle Expense	97.13	0.00	97.13
172.68	0.00	172.68	Total Area Director	2,597.80	3,000.00	(402.20)
			IPDD			
0.00	0.00	0.00	7060-000000 - Transportation - Airfare Expense	0.00	250.00	(250.00)
0.00	0.00	0.00	Total IPDD	0.00	250.00	(250.00)
			Other Member			
0.00	0.00	0.00	7060-000000 - Transportation - Airfare Expense	0.00	750.00	(750.00)
495.71	0.00	495.71	Total Other Member	0.00	750.00	(750.00)
			Total Travel Expense	4,443.66	5,500.00	(1,056.34)
			Lodging Expense			
			Area Director			
0.00	0.00	0.00	7058-000000 - Lodging Expense	110.56	0.00	110.56
0.00	0.00	0.00	Total Area Director	110.56	0.00	110.56
0.00	0.00	0.00	Total Lodging Expense	110.56	0.00	110.56
			Other Expenses			
1,394.59	0.00	1,394.59	6020-000000 - Miscellaneous Income	1,242.78	0.00	1,242.78
(10.17)	0.00	(10.17)	7072-000000 - Sales Tax Expense (incl. GST, VAT, etc.)	0.00	0.00	0.00
(287.49)	0.00	(287.49)	7086-000000 - Miscellaneous Expenses	0.00	0.00	0.00
1,096.93	0.00	1,096.93	Total Other Expenses	1,242.78	0.00	1,242.78

**District 72**  
**Profit & Loss Statement (Actual vs. Budget GL Detail) (in NZD)**

Month Ending 12/31/2021				07/01/2021 Through 12/31/2021		
Actual	Budget	Variance		Actual	Budget	Variance
263.76	257.87	5.89	Allocation Expenses	1,556.01	1,547.22	8.79
263.76	257.87	5.89	7092-000000 - TI Allocation	1,556.01	1,547.22	8.79
4,549.02	507.87	4,041.15	Total Allocation Expenses	12,795.36	23,417.22	(10,621.86)
<b>(4,071.62)</b>	<b>(31.87)</b>	<b>(4,039.75)</b>	Total District Expenses	<b>14,629.36</b>	<b>8,164.78</b>	<b>6,464.58</b>
			<b>Total Net Income</b>			